

ESSENTIAL INFORMATION FOR BUSINESS PEOPLE

BUSINESS ESSENTIALS®

SEPTEMBER 2017 | EDITION 398

*the
extras*

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For more information about the topics discussed on this program, please contact the relevant organisations listed below.

DIRTY NEGOTIATING TRICKS – DON'T GET CAUGHT!

Joel Gerschman, CMA Learning

03 9614 0333

The Negotiation Planner mentioned by Joel is available free from cmalearning.com.au

TACKLING THE BIG SMALL BUSINESS ISSUES

Kate Carnell, Australian Small Business and Family Enterprise Ombudsman

1300 650 460

asbfeo.gov.au

HOW CONTENT MARKETING CAN BUILD REPUTATION

Sarah Mitchell, Lush Digital Media

08 9228 3380

sarah@lushdigital.com

lushdigital.com

NEW CREDIT CARD SURCHARGE LAWS FOR SMEs

Dr Michael Schaper, ACCC

1300 302 502

accc.gov.au

ARE YOUR SALES TECHNIQUES HOLDING YOU BACK?

Rob Hartnett

1300 926 540

rob@robhartnett.com

For free downloads and resources visit robhartnett.com

THE TAX TREATMENT OF TRUSTS – NEW GUIDE, ONGOING DEBATE!

Michael Jones, Cummings Flavel McCormack

03 9252 0800

enquiries@cfmc.com.au

SHAREMARKET UPDATE

Elio D'Amato, Lincoln Stock Doctor

1300 676 333 / 03 9854 9444

lincolnindicators.com.au

BEWARE THE DANGERS OF GENDER BIAS

Amy Fridlund, Kantar TNS

02 9563 4200

02 9563 4275

Amy.Fridlund@kantartns.com

kantar.com



Managing Director **Nick Schildberger**

Executive Producer **Heather Dawson**

Director of Audio **Peter Letts**

Producer/Business Development
Manager **Chris Ashmore**

Subscriptions Manager
Maureen Payne

Publisher BE Media Production
Pty Ltd ABN: 98 006 144 449

106/12 Cato Street
Hawthorn East Vic 3123

Telephone: 03 9882 8333

Facsimile: 03 9882 8017

Email: info@be.com.au



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We have significant breadth of experience, having worked with successive governments in tax law development and holding key positions on advisory and education committees with professional tax bodies.

David Kent, Michael Jones and Neil Flavel lead a group of dedicated taxation professionals.



see further

Individual resident marginal tax rates for the year ended 30 June 2018

TAXABLE INCOME	TAX ON THIS INCOME
\$0 – \$18,200	Nil
\$18,201 – \$37,000	19c for each \$1 over \$18,200
\$37,001 – \$87,000	\$3,572 plus 32.5c for each \$1 over \$37,000
\$80,001 – \$180,000	\$19,822 plus 37c for each \$1 over \$87,000
Over \$180,000	\$54,232 plus 45c for each \$1 over \$180,000

The tax rates do not include the Medicare Levy of 2%. Your Medicare levy is reduced if your income is below a certain threshold and in some cases you may not have to pay the levy at all. The thresholds are higher for seniors. If your income is above the thresholds, you may still qualify for a reduction based on your family taxable income.

For more visit our website, www.cfmc.com.au

Office Details

Level 15, 390 St Kilda Road
Melbourne VIC 3004

T: 61 3 9252 0800 F: 61 3 9252 0801

E: enquiries@cfmc.com.au

E: careers@cfmc.com.au

www.cfmc.com.au

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